Social Business Model Canvas



IMPLEMENTATION		VALUE		MARKET	
KEY ALLIES - Associates - Colleagues in STEM professional bodies, companies - Social enterprise network - HR/allied	•		CUSTOMER RELATIONSHIPS - Value driven engagement. Empathetic, horizontal, empowering, equitable relationships - Organisations examining their systems, processes to adopt just business & organisational practices, those seeking to engage socially conscious stakeholders (customers, talent, suppliers) - Professional bodies - STEM organisations - Social Enterprise networks - Local councils, state and federal government - Companies and Charities (global) - DEI conscious leaders and managers CONSUMER BENEFITS Micro: - Organisational management hire, promote more equitably, fairly, also from disadvantaged groups - Organisational workforce is inclusive towards all Meso: - Organisational practices, culture more equitable inclusive, welcoming of diversity, sustainable Macro: - Globally, society is more equal, equitable - Globally society is more just and inclusive		CHANNELS - Website - Linkedin - Professional bodies-newsletters and network - Speaking at events for organisation - Writing for websites and organisation
service- related providers working in related areas	KEY ACTIVITIES - Trainings - Webinars - Workshops - Consulting - Tools - Reports - Research output - Technology: accessibility services	VALUE PROPOSITION Our work is linked to UN SDGs - EDI education for social change, sustainable development, UN SDGs 4.7b, 10.3 - Equitable processes enable equality, UN SDGs 5.5, 5c, 8, 8.5, 10.4 - Inclusion enables sustainable development, UN SDGs 10.2, 10.3, 10.4, 16.3, 16.7, 16b			
		FINANCES	Globally society is more	Just and melasive	
 COST OF DELIVERY Preparation, research time Website, Technology related (laptop, tools) Membership fees of bodies Certification costs Professional development costs Logistics Salaries 		COMMUNITY REINVESTMENT At the moment through in kind Free/discounted - training (webinars, workshops, talks, podcasts) - Consulting - Resources for people to use (EDI reports, tools, etc.) - Mentoring of disadvantaged individuals - Research on EDI, EDI & technology		REVENUE STREAMS - Training - Consulting - Technical (Accessibility work)	

Acronyms: EDI: Equity, Diversity & Inclusion; UN SDG: United Nation Sustainable Development Goals; STEM: Science, Technology, Engineering, Mathematics; AHRI:

Australian Human Resource Institute; **SHRM**: Society for Human Resource Management; **IAAP**: International Association for Accessibility Professionals

